

BRUCE A. LAMBRECHT

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SUMMARY of PROFESSIONAL QUALIFICATIONS

- **Experience in Business Startup and Turnaround Management**
- Knowledgeable Business Professional with a proven record of performance and leadership.
- Highly effective in strategic planning and budgeting in both profitable and nonprofit environments.
- Motivational manager skilled in facilitating professional growth of staff.

EXPERTISE

- **Corporate & Entrepreneurial Background**
- **Communication & Collaboration**
- **Strategic Planning & Implementation**
- **Creative Thinking**
- **Financial Analysis**
- **Operational Efficiency**
- **Turnaround Management**

CAREER HIGHLIGHTS

As President of Investment Management, Inc. developed a commercial real estate management company to increase asset values of diverse individual entities including: eight Minikahda Ministorage facilities, the Union Plaza and Specialty Building, Rapid Park (largest Minneapolis surface lot), Pacific Shores RV Resort in Newport, Oregon (a year round destination resort) and White Bear Racquet and Swim Club and partner with The Beard Group in the redevelopment of the 500,000 square foot Excelsior Tech Center in Hopkins, MN.

As Executive Vice President and General Manager of Roberts Litho, Inc., commercial sheet-fed printer, to turn around losing situation to \$5 million in annual sales and profitability within two years. Led negotiations to ultimate merger with May Printing, St. Cloud, MN.

Founded and managed OffiCenters, Inc. a full service executive service operation. Grew company from one location to four, achieving consistent profitability.

As New England Region Field Operations Manager for General Mills, restructured a failing operation; enhanced audits, reduced accounts receivable and improved team profitability with no additional staff. Office named Number One Region in the country within two years.

Chaired Cannon Valley Bank served as President of Sentry Bank Corp from 1990 to 1993. Maintained a higher than average rate of return and low debt ratio.

As Member of the Hopkins School Strategic Planning Commission for three years, co-developed the district's original strategic plan; created first mission statement, strategies and tactics necessary to execute plan; updated annually for three years.

RESUME

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EXPERIENCE

INVESTMENT MANAGEMENT, INC., Minneapolis, MN
President/Co-Owner 1988 to present

ROBERTS LITHO, Minneapolis, MN
Acquired by May Printing
Executive Vice President & General Manager 1986 to 1988

OFFICENTERS OF MINNESOTA, Minneapolis
Founder/Owner 1981 to 1986

GENERAL MILLS, Golden Valley, MN
Manager of Field Administration 1980 to 1981
Manager of Grocery Products Coupon Fraud Division 1979 to 1980
New England Regional Operations Manager 1977 to 1979

EDUCATION

UNIVERSITY OF MINNESOTA, Minneapolis, MN
Bachelor of Science in Business Administration 1973

MANKATO STATE UNIVERSITY, Mankato, MN 1973-75
Graduate level courses in Business

- Continuing Education in Real Estate, Minnesota Real Estate License
- Industry Related conferences

LEADERSHIP

Creator, Developer of Twinsville aka Target Field 1999 - 2010
Finance team, Colin Powell Center 2004
African American Men's Project
Member, Hennepin County Medical Center task force 2003
Member – BOMA and Minneapolis Downtown Council - Present
Board Member *Face to Face*, 2001 to 2004
Benefactor, Center for the American Experiment
Strategic Planning Committee, Hopkins School District 270 – 2 years